

Q: Do any other facilities(besides Mack Pool) need to adhere to school vending regulations?

A: No

Q: Will any preference be given to proposals that propose adhering to school regulations for the other facilities?

A: *There is no specific evaluation criteria written in the RFP to provide preference to proposals that include this however this is something that we will take into consideration when reviewing proposals.*

Q: Is there a deposit or good faith fee required with the RFP?

A: *No. There is no upfront deposit or costs required for submitting an RFP.*

Q: What is the full service vending volume for all vending machines?

A: *We sold a total of 170 cases in 2012 with the following breakdown:*

Aquafina	37
Mt Dew	30
Mt Dew Dt	0
Pepsi	27
Pepsi Dt	24
Pepsi Max	7
Pepsi Next	2
Pepsi WildCherry	8
Sierra Mist	0
Sierra Mist Natural LL	0
Gatorade Blue Raz	8
Gatorade Fierce Grape	5
Gatorade Fruit Punch	4
Gatorade G2 Fruit Punch	5
Gatorade Glcr Frz	7
Gatorade Lemon Lime	5
Gatorade Orange	3
20oz 24P	35

Q: Please provide a breakdown between cans vs. bottles of soda/ice tea/lemonade sold.

A: *All unit sales are for bottles of soda/ice tea/lemonade.*

Q: Is Veterans Memorial Ice Arena open year round?

A: No. Veterans Memorial Ice Arena is open from Mid September – Mid May.

Q: Is the bag in the box volume numbers accurate? Can you please double check the numbers?

A: The volume numbers listed in the RFP are taken from invoices received and paid for the 2012 season. This is our best indication of how many gallons of soda we sold during this year.

Q: Do we offer snack concessions? Is there a reason why we don't combine vending services with concessions services on one contract?

A: We do have a separate vending concession contract with a third party vendor. Due to the timing of expiration for both the vending contract and beverage contract it is not feasible for us to combine the two at this time but is something that we may look to do in the future.

Q: How many machines are you looking to place throughout the parks and recreation area?

A: Nine with the potential for two more.

Q: Are you looking for both fountain and standard pop machines?

A: Yes.

Q: Are there specific product line that you want to see offered if so which ones?

A: No. We currently offer a Pepsi product line that features soda, bottled water, iced tea and Gatorade. While this is what we have currently we are open to proposals that offer different product lines.

Q: Are there currently machines in place? If so what was the annual income of the machines?

A: Yes. Annual income is approximately \$10,000-\$12,000.

Q: Can you please indicate to whom your current supplier is- if its Coke or Pepsi direct or is it a third party?

A: Pepsi.