

ADDENDUM No. 1

RFP No. 26-13

Solar PV and Battery Energy Storage Systems (BESS) Equipment

Due: February 18, 2026 by 2:00 P.M. (local time)

The information contained herein shall take precedence over the original documents and all previous addenda (if any) and is appended thereto. **This Addendum includes four (4) pages.**

The Proposer is to acknowledge receipt of this Addendum No. 1, including all attachments in its Proposal by so indicating in the proposal that the addendum has been received. Proposals submitted without acknowledgement of receipt of this addendum may be considered non-conforming.

Note: This addendum includes *some but not all* of the questions received to date and their answers. It is being provided as a courtesy ahead of the deadline for questions and answers so that respondents may work on their proposals with the best information possible. Additional questions are still being accepted through the deadline published in RFP #26-13. Answers to all remaining questions will be answered in a second addendum to be published according to that timeline.

I. QUESTIONS AND ANSWERS

The following Questions have been received by the City. Responses are being provided in accordance with the terms of the RFP. Respondents are directed to take note in its review of the documents of the following questions and City responses as they affect work or details in other areas not specifically referenced here.

Question 1: I see on page 27 under BATTERY TECHNICAL REQUIREMENTS that UL9540 verification is expected for hybrid inverter/battery units. Can you please confirm whether you accept field evaluations to UL9540 or whether full UL9540 listing is required at the unit level?"

Answer 1: UL9540 listing/labeling is required for any offered energy storage system (ESS; battery) via either conventional UL testing or UL-approved field evaluation. The inverter may be included in this UL 9540 listing, or separately listed/labelled per UL 1741. Please state listing/labeling compliance in any proposal.

Question 2: This is the Procurement RFP, will there be a Construction/Installation RFP and when will that be out for bidding?

Answer 2: The City has already awarded construction/installation for this pilot of 100-150 residential systems through RFP #25-21 issued in 2025.

Question 3: If we decide to participate in the Procurement, will that disqualify us for the Construction/Installation RFP?

Answer 3: Per question 2 above, the construction/installation RFP for this 2026 pilot is complete. However, submitting a response to RFP# 26-13 will not disqualify respondents from participating in future SEU installation/construction bids.

Question 4: Do you expect a single standardized system size (e.g., one module count and one battery size) or a small menu of configurations, and how will that affect scoring?

Answer 4: The SEU envisions each customer's residence will be equipped with one inverter, one packaged battery/BMS, solar array(s), and code- and DTE-mandated

disconnect switches and protection. Battery sizing is expected to be common (perhaps two different kWh alternatives), but solar array sizing will vary based on siting specifics. In terms of scoring, simplicity and standardization is important (e.g., one hybrid inverter type/capacity and two battery capacity alternatives that can be applied to each residence and proven inverter/BMS communications will be valued in award(s)).

Question 5: Are there minimum and maximum quantities you realistically expect to order in 2026 so we can structure pricing tiers accordingly?

Answer 5: The SEU anticipates ordering enough equipment to serve 100-150 complete residential systems (100-150 batteries and inverters, plus sufficient modules for 100-150 solar systems averaging 5-6 kWdc). If needed, respondents may indicate different price points for different volume.

Question 6: Will there be an opportunity to clarify or adjust pricing if actual ordered quantities differ substantially from the assumed 100–150 systems?

Answer 6: Yes, there will be. We recommend that respondents indicate different price points, if needed, for volumes outside the anticipated 100-150 systems range.

Question 7: Will you prefer a single bulk delivery or phased/batched deliveries, and what batch sizes and dates best align with your construction schedule (April–September 2026)?

Answer 7: The SEU prefers phased/batch deliveries, with initial delivery as soon as possible following Purchase Order execution, anticipated in April timeframe. While we are still building out the construction schedule, we anticipate roughly equal monthly construction from April–October. We look forward to working with respondents to develop a mutually agreeable delivery schedule, to be established in the Purchase Order.

Question 8: Where exactly is the Delivery Point, and are there dock/handling constraints (truck size limits, lift-gate needs, storage conditions) we should design packaging and logistics around?

Answer 8: The Delivery Point will be located in the Ann Arbor metro area. Additional details have not been determined. Offerors should propose their standard packaging/logistics for commercial deliveries.

Question 9: We provide all warranties required by SEU, but we do need to be on site upon delivery to ensure that all items are delivered free from damage. Is this permitted?

Answer 9: Yes, it will be permitted for the successful offeror to be on site upon delivery to mutually verify equipment condition upon delivery. Regardless, the SEU will issue an overage, shortage, and damage (OS&D) report if the receipt inspection identifies damage or other shortfalls.

Question 10: What VPP use cases and dispatch strategies do you anticipate (backup-only, peak shaving, market participation), and what specific fleet-level data and controls must our BMS/software expose to you?

Answer 10: The solar plus storage installations at each residence is expected to offer three use cases: (1) resilience power supply in the event of DTE power loss; (2) daily demand response (battery during peak demand and time-of-use rate windows to serve residential loads and lower energy bills), and (3) on-call battery dispatch upon receipt of “VPP signal” in the pilot phase. If offered Equipment has the capability to offer more complex use cases such as voltage regulation, those capabilities should be stated in the Bidder/Supplier proposal.

Question 11: Do you require that software/BMS fees be bundled into equipment pricing, or can they be a separate recurring charge, and how will that affect the “net unit price per system” evaluation?

Answer 11: Software/BMS fees may be provided as a separate recurring charge. If so, those fees will be added to the “net unit price per system” assuming a 100-150 system installation.

Question 12: Can you confirm whether any additional city-specific forms, insurance requirements, or living wage commitments apply beyond the listed Attachments B–E?

Answer 12: The RFP Document contains all of the compliance documents that will be needed.

Question 13: Can the City provide its Dun & Bradstreet Number (D-U-N-S)

Answer 13: R9C4BRD4M7L9

Question 14: Can the City provide its Tax exempt certificate for City of Ann Arbor to remove taxes from the proposal?

Answer 14: Yes, see attached.

Question 15: Do you want the solar mounting hardware quoted with the panels? If so; do you have an estimate as to how many solar installs will be rooftop compared to ground mount?

Answer 15: We are not looking to procure the mounting hardware as part of this RFP; please do not include quotes for mounting hardware. (However, note that we expect the vast majority and potentially all of these panels to be roof-mounted).

Offerors are responsible for any conclusions that they may draw from the information contained in the Addendum.

Michigan Sales and Use Tax Certificate of Exemption

This exemption claim should be completed by the purchaser, provided to the seller, and is not valid unless the information in all four sections is complete. Do not send a copy to Treasury unless one is requested.

SECTION 1: TYPE OF PURCHASE

Check one of the following:

A. One-Time Purchase
Order or Invoice Number: _____

C. Blanket Certificate
Expiration Date (maximum of four years): _____

B. Blanket Certificate. Recurring Business Relationship

The purchaser completing this form hereby claims exemption from tax on the purchase of tangible personal property or services purchased from the seller named below. This claim is based upon: the purchaser's proposed use of the property or services; OR the purchaser's exempt status.

Seller's Name and Address

SECTION 2: ITEMS COVERED BY THIS CERTIFICATE

Check one of the following:

1. All items purchased.
2. Limited to the following items: _____

SECTION 3: BASIS FOR EXEMPTION CLAIM

Check one of the following:

1. For Lease. Purchaser will lease the property and elects to pay tax based on rental receipts. Enter sales tax license or use tax registration number: _____
2. For Resale at Retail. Enter Sales Tax License Number: _____
3. Direct Pay - Authorized to pay use tax on qualified transactions directly to Michigan Treasury under account number: _____

The following exemptions DO NOT require the purchaser to provide a number:

4. Agricultural Production. Enter percentage: _____ %
5. Government Entity (U.S. or its instrumentalities, State of Michigan or its political subdivisions), Nonprofit School, Nonprofit Hospital, Church or House of Religious Worship (circle type of organization)
6. Contractor (provide *Michigan Sales and Use Tax Contractor Eligibility Statement* (Form 3520)).
7. For Resale at Wholesale.
8. Industrial Processing. Enter percentage: _____ %
9. Nonprofit Internal Revenue Code Section 501(c)(3), 501(c)(4), or 501(c)(19) Exempt Organization.
10. Nonprofit Organization with an authorized letter issued by Michigan Department of Treasury prior to July 17, 1998 (sales tax) or June 13, 1994 (use tax).
11. Rolling Stock purchased by an Interstate Motor Carrier.
12. Other (explain): _____

SECTION 4: CERTIFICATION

I declare, under penalty of perjury, that the information on this certificate is true, that I have consulted the statutes, administrative rules and other sources of law applicable to my exemption, and that I have exercised reasonable care in assuring that my claim of exemption is valid under Michigan law. In the event this claim is disallowed, I accept full responsibility for the payment of tax, penalty and any accrued interest, including, if necessary, reimbursement to the vendor for tax and accrued interest.

Business Name City of Ann Arbor	Type of Business (see codes on page 2) 05 FEIN: 38-6004534	
Business Address 301 E. Huron Street	City, State, ZIP Code Ann Arbor, MI 48104	
Business Telephone Number (include area code) (734) 794-6500	Name (Print or Type) Tami Cook	
Signature 	Title Accounting Services Manager	Date Signed 02/05/2026