

## **Library Lot Interview Panel Questions**

1. How can you assure the City that the project elements you included in your proposal or are speaking about during the interview process is a commitment by your team and will actually materialize in the finished project? What project elements are you committed to providing and which ones are you suggesting are negotiable?
2. What specific banks/financial institutions have you discussed this project with and what are the specifics of these discussions?
3. Explain the banking/financial arrangement of your last in-fill project. When was the project started/completed? What was the project amount? What banks or other financial institutions provided the funding for that project?
4. How has the economic downturn/credit crunch impacted the potential development of your proposal?
5. How did you arrive at the value of the land and compensation to the City?
6. Who are the projected populations of the project and how will they benefit the downtown area?
7. Have you worked with municipalities (not authorities or quasi-governmental agencies) on a similar project as a property partner? If so, what was your role in these projects. Explain the specifics of your role.
8. Explain how this project fits within the context of this block, within the context of the downtown and within the City as a whole.
9. Explain the specifics of your dialogue/communication with the Ann Arbor Public Library regarding your project.